

RESULTS STYLE OF LEADERSHIP

“Vision without execution is just hallucination.” Henry Ford

“Don’t fall in love with your first idea.” Michael Murphy

DEFINITION:

The Results Style of Leadership is about generating movement forward so results are manifested in the Horizontal Dimension.

To do so, Next Level Leaders think in terms of processes and systems to support execution and completion of tasks with quality and efficiency.

Executing a task all the way up to completion requires flow, commitment, vigilance, collaboration, attention to detail, patience, transparency, flexibility and, above all, the implementation of processes and systems to keep us on track.

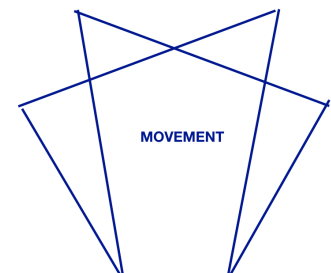
Process and system thinking is a very important part of leadership because:

- 1) it breaks a task down into small executable steps facilitating execution;
- 2) it helps knowing what to do next;
- 3) it demonstrates when the need for delegation of tasks is imminent; and
- 4) it provides a ‘safety net’ to ensure timely completion with quality and efficiency.

Ultimately, the Results Leadership Style is about moving forward by developing ways of working smarter, not harder; while maximizing the use of supportive processes and systems which allow for flexibility and adaptability when needed.

BENEFITS:

1. Promotes execution and completion.
2. Supports the application of solution-oriented processes and systems.
3. Blends instinct and intuition with information, strategy, planning, and organization.
4. Supports flexibility and vigilance to adapt to change.
5. Avoids sabotage, procrastination, inconsistencies and mistakes.
6. Generates a flow of movement and action.



RESULTS STYLE OF LEADERSHIP

1. **Come present and attune internally**
 2. **Open yourself to receive the blessings of the Results Style of Leadership.**
 3. **Describe a task you would like to execute and complete.**
 4. **Describe any process(es) you have in place or create a process you can put in place which:**
 - a. **breaks your task down into small executable steps;**
 - b. **tracks the execution of steps up until completion; and**
 - c. **minimizes your efforts.**
 5. **Create an intention for your Results Style of Leadership.**
 6. **Complete your Intentional Leadership Tracking Form with your intention and 1 to 3 process(es) you would like to utilize.**
 7. **As a suggestion, you may use the Completion Leadership Tracking Form attached to track your actions / steps towards completion.**
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“You may never know which results come of your actions, but if you do nothing, there will be no results.” Mahatma Gandhi

“To me, ideas are worth nothing unless executed.” Steve Jobs

“Ignore the noise. Do your job.” Bill Belichick

**“Complaining about a problem without proposing a solution is called whining.”
Teddy Roosevelt**

Completion Leadership Tracking Form

PROJECT / TASK	ACTIONS STEPS	COMPLETION